# PARKING TALK with KARABO

DECEMBER 2022

## KARABO ENDS 2022 ON A HIGH NOTE

It's been an extremely good year for Karabo Parking Management. And, it's ended on an exceptionally high note. In the last quarter of 2022 we were appointed to manage the parking operations at two prestigious sites – Mediclinic Heart Hospital in Arcadia in Pretoria and the newly opened Oceans Mall in Umhlanga.

#### **MEDICLINIC HEART HOSPITAL**

This private, specialised heart hospital is the only hospital of its kind in South Africa. Highly skilled specialists offer local, national and international patients a spectrum of heart-related medical treatments. We are very proud to be associated with the Mediclinic Group. Since taking over the management of parking at Mediclinic Heart Hospital in September 2022, we have increased the client's parking revenue by more than 25% by implementing highly effective procedures and processes, and being very hands-on in our management approach.

#### **OCEANS MALL**

Oceans Mall in Umhlanga opened in November, and Karabo was appointed as its parking operator. We're delighted to be managing the parking. The 36,000m² mall is the major retail component of the R4.3 billion mixed-use Oceans Umhlanga Development and is a striking addition to the Umhlanga beachfront area. We expect an incredibly busy end-of-year holiday season at the mall.

### PHENOMENAL GROWTH IN OWN-BRAND EQUIPMENT

To meet the needs of smaller parking operations, we manufacture our own-brand pay-on-exit equipment and have devised an 'equipment & management' package tailored to specific needs. Our innovation has shown phenomenal growth this year. If you have a small parking site which needs to be well-managed and equipped with affordable, high quality equipment, contact us. I'll be happy to 'talk parking' with you.

We wish all our clients, suppliers and friends-of-Karabo a joyful Christmas to those who are celebrating it, and a happy holiday to all of you.

Hannes Botha: CEO of Karabo Parking Management



Mediclinic Heart Hospital in Arcadia, Pretoria.



Oceans Mall in Umhlanga opened in November.



Purchases of Karabo's own-brand equipment are showing significant growth.







